

www.alignHCM.com

Introduction to Align HCM

UKG Certified Services Partner

Sensitivity: Align internal and UKG only

Fast facts

- We are 100% UKG exclusive
- Align does full-suite, end-to-end implementations of HR, payroll, and WFM
- We do migrations from UTM, UTA, and WFC to Dimensions
- We have more than 60 employees and have completed more than 200 successful projects
- Align has great references and case studies across the different UKG products and verticals
- Align Academy is our biggest differentiator we train and coach our consultants to be the best
- We have offices in Toronto and St. Petersburg, FL



















Align provides comprehensive services across the entire UKG product portfolio



Launch services

End-to-end implementations by certified UKG experts for UKG Pro & Dimensions



Migration services

Planning and execution of migrations to Dimensions from UTA, UTM, or WFC



Strategic services

Business case development, requirements analysis, capability assessment, and solution roadmap planning following Align's HCM Adoption Framework



SmartCare post-live support

Rapid stabilization and long-term maintenance services to help clients thrive with their UKG platform



Technical services

System integration using APIs or files, data conversion, analytics, and dashboards

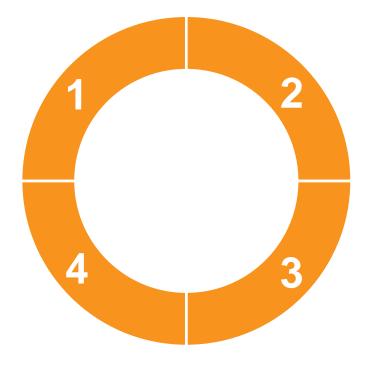


Align SmartCare services are designed to quickly stabilize the client's UKG environment then help them maintain & optimize the solution for long-term success



SmartCare Stabilize

Get immediate access to certified UKG experts that will fix and stabilize your most pressing issues



SmartCare Maintain

Proactively plan and optimize your HCM processes and UKG configuration to achieve long-term success with ongoing access to a deep bench of certified experts



SmartCare Maintain+

Proactively maintain your solution and have a bank of hours to on UKG experts for reports, training, fixes, integrations, and more



SmartCare Add-ons

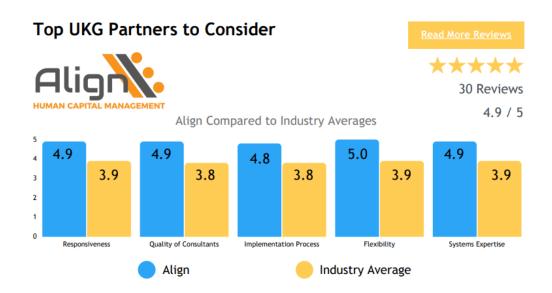
Add help when needed with items like mergers & acquisitions, staff augmentation, new module implementations, and more



Align is recognized as one of the top UKG partners by Raven Intelligence and outperforms the industry on all key metrics



November 2022 Prepared by Raven Intelligence



9.7 / 10

Average Partner
Satisfaction Score

9.5 / 10

Average Project
Satisfaction Score

Customer Quote

"Align HCM's level of professionalism and customer service were the best I have ever worked with. We were very pleased with the results, and will be happy to engage them in our future UKG projects."

- Customer, Construction Industry, North Americ

Customer Quote

"The competency and responsiveness were most important. We could not have done this on our own. The Align HCM team is as good as it gets!"

- Customer, Wholesale Industry, North America



Examples of helping UKG with strategy, add-ons, stabilization, & getting deals unstuck



6,000 ees

Launch services

Helped client see value in switching from UTM to Dimensions

Sold value, not price



1,200 ees

Started with strategy engagement to optimize use of UKG

Added Performance and Succession modules to existing Pro Customer



3,000 ees

Added Pro to existing Dimensions Customer

Integrated with 3rd party recruiting and benefits provider

Won competitive RFP



1,200 ees

HR was reporting multiple pain points and questioning if UKG is right system for them

IT brought in Align, we put them on a 3-month stabilization/wellness program and they subsequently renewed their license



5,000 ees

Twice engaged for strategy work: in sales cycle to finalize deal, and during implementation to overcome internal launch challenges

Now in Dimensions launch



Examples of helping sellers to win deals and get clients launched & live asap



1,500 ees

Launched and live on full suite UKG on 1/1/2023



4,400 ees

50 hotels across 9 states.

Launched and live on full suite UKG on 1/1/2023

WERNERCO

3,000 ees

Implemented Pro + Dimensions in six months with one project manager.

Client now rolling out Dimensions globally



1,600 ees

Europe HQ on Workday and was pressuring North America to do same. Align helped convince client to go UKG.

Align moved 13 separate independent companies in North America onto UKG.



800 ees

Align help US-based employer entered Canadian market with planning and launch



Examples of helping solve post-live issues and increase client adoption & satisfaction



12,000 ees

3+ years of UKG system administration support for US and Canada operations



4,400 ees

Post live support, system updates, and acquisition support



2,200 ees

Live on UKG since 2015, 15+ companies. Grew by acquisition and operated independently.

Align helped the "One Eagle" initiative to centralize solution and upskill team.



250 ees

Historical data loads and iCIMS to UKG custom API integration



13,000 ees

Delivered an independent UKG Workforce Management review comparing UTA pain points vs. moving to Dimensions.

Result was Dimensions investment.



No firm invests as much in employee development as Align – it is our #1 competitive advantage







Align Academy Online

Content available 24x7



Align Academy Ignite

12-week bootcamp and certification for new hires



Align Academy Accelerate

Advanced skills training workshop



Align Academy Thrive

Coaching & mentoring program



Alignapalooza

Annual all-employee retreat for team building



Align is proud to be Great Place to Work certified. We hire great people, invest in them, and host frequent team-building events to ensure our culture thrives.



Align Human Capital Management Reviews







Current Employee, more than 3 years

Lurrent Employee, more tha







Great place to work with an exceptional culture for helping each other grow







