

# Complexity Based Pre-Packaged Launch

**For Internal UKG Use Only**

	Tier I <i>Low complexity</i>	Tier II <i>Low complexity</i>	Tier III <i>Medium complexity</i>	Tier IV <i>Medium complexity</i>
<b>Cost &amp; Time</b>	\$60k USD 16 weeks	\$75k USD 20 weeks	\$90k USD 20 weeks	\$108k USD 24 weeks
<b>UKG Pro Workforce Management</b>	Up to 6 employee groups Up to 3 user personas Up to 2 accrual policies No attestation	Up to 8 employee groups Up to 3 user personas Up to 4 accrual policies 2 attestation – meal cancellation/missed punch/time approval	Up to 10 employee groups Up to 3 user personas Up to 5 accrual policies 2 attestation – meal cancellation/missed punch/time approval	Up to 10 employee groups Up to 3 user personas Up to 5 accrual policies 2 attestation – meal cancellation/missed punch/time approval
<b>UKG Pro Absence</b>	X	1 Federal Leave Pay Group (US or CA) 1 State/Provincial Leave Group  1 Attendance Policy	1 Federal Leave Pay Group (US or CA) 3 State/Provincial Leave Groups  2 Attendance Policies	1 Federal Leave Pay Group (US or CA) 4 State/Provincial Leave Groups  6 Attendance Policies
<b>UKG Pro Advanced Scheduling</b>	X	X	X	Pro Scheduling
<b>Clocks/Kiosks</b>	X	Up to 5	Up to 10	Up to 15
<b>Pro Support</b>	WFM Integration & 1 <sup>st</sup> PR support	WFM Integration + Basic Configuration Changes (Org Level Changes, Special Characters, Etc.) & 2 PR cycles support	WFM Integration + Basic Configuration Changes (Org Level Changes, Special Characters, Etc.) & 2 PR cycles support	WFM Integration + Basic Configuration Changes (Org Level Changes, Special Characters, Etc.) & 2 PR cycles support

\*Refer to slide 2 for additional notes and slide 3 for initial scoping questions.

# Additional Notes

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- Slides are not customer facing; they are for internal UKG use only.
- If the customer requires a quote upfront, then provide a range between tiers. Otherwise, do not quote the customer directly.
- Customers must be live on UKG Pro Core. If not, an additional \$7500 must be added to each tier.
- Billing is equal monthly installments over the duration of the project.
- Global setup is not included.
- All packages include UKG Pro Workforce Management Analytics if purchased.
- Partners cannot set up/implement UKG People Analytics with WFM Data because it is no charge to the customer for both the product and the services. The UKG Analytics team will have to be engaged to implement.
- All packages include Train-the-Trainer sessions.
- With Pro Scheduling the Manager builds the schedule and it includes availability visibility and simple shift swaps.

# Initial Scoping Questions

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- What is their current time solution?
- How many employees?
- How many global employees? If global employees, which countries?
- What industry?
- How many locations and how many states/provinces?
- How many FEINs/BNs?
- How many CBA unions?
- How many EE/pay groups – salaried vs. hourly?
- How many accrual policies?
- How many leave types?
- How many attendance policies?
- How many clocks?
- Which modules looking to add to Pro WFM (e.g., Attendance, Advanced Scheduling, Activities, etc.)?
- What is the anticipated project start date and go live date?